# Evaluation Scheme for MBA [Fashion Management] Semester -I

Category	Code No.	Subject Name		Cr	Hrs		Tut	Formm		Total
of Paper			Pr			/Pr		ative	tive	
CC	15050115	Fabric Fundamentals	Th	3	3	2	1	40	60	100
CC	15050116	Global Fashion Scenario	Th	3	3	2	1	40	60	100
CC	15050117	Organizational Theory and Behavior	Th	3	3	2	1	40	60	100
AECC	15050118		Th	2	2	2	-	20	30	50
		Professional Ethics and Human Values								
CC	15050119	Advanced Draping Techniques	Pr	2	4	3	1	60	40	100
CC	15050120	Fashion Art & Illustration	Pr	2	4	3	1	60	40	100
CC	15050121	Computer Fundamentals	Pr	2	4	3	1	60	40	100
ANY ON	Œ:		l	I		1	1			
	15050122	Production and Operation Management								
DSE	15050123	Textile and Fashion Economics	Th	3	3	2	1	40	60	100
		Total		20	26	19	7	360	390	750

## 15050115: FABRIC FUNDAMENTALS

SEMESTER - I

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVES:**

To gain a deep and comprehensive understand of fundamental concepts related to fabrics & blends.

To impart the knowledge of fibers sources, their identification and properties

To provide students with the knowledge of yarn science and their properties

To understand different wet processing techniques

## **COURSE DETAILS:**

#### **UNIT-I**

## FIBER OVERVIEW

Morphology of textile fibers: Monomer, Polymer, Degree of Polymerization, Crystalline and Amorphous

Regions, Orientation Fiber classification

Natural fibers: Cotton, Flax, Silk and Wool

Man-made fibers: Rayon, Nylon, Polyester, Acrylic, Olefins (Polyethylene and Polypropylene) and Elastomeric

fibres

Primary and secondary properties

## **UNIT-II**

## YARN OVERVIEW:

Yarn classification, single, ply, cord, simple, complex/fancy, bulk

Yarn numbering system-direct, indirect

Yarn properties-fineness, type, twist direction, strength

Yarn production stages, opening, cleaning, blending, carding, combing, roving, drawing

Spinning methods (Natural-ring, rotor, friction, open end; chemical-wet, dry, melt) Texture

#### **UNIT-III**

## **BLENDS**

Blends: Types of blends and purpose of blending

Major Blends: Cotton-polyester, wool-acrylic, cotton-silk, cotton-viscose

## **UNIT-IV**

## BASICS OF WET PROCESSING

Dyeing: Fundamental of dyeing, Stages of dyeing

Printing: Fundamental of printing, Difference between dyeing and printing, Methods of printing: Block, Screen,

Styles of printing: Direct, Resist, Discharge, Transfer, Digital

Finishes: Classification of finishes

## **REFERENCES:**

J.E.Booth. (1996), Principles of Textile Testing. (3RD Edition), CBS Publisher

Joseph, M. L. (1988). Essentials of Textiles. (6th Edition). Florida: Holt, Rinehart and Winston Inc. Chapters 6-14, Pages 45-127

Rastogi, D. & Chopra, S. (Eds.) (2017). Textile Science. New Delhi, India: Orient Black Swan Publishing Limited. Chapter 2, 3 Pages 20-56

Sekhri S. (2013). Textbook of Fabric Science: Fundamentals to Finishing. Delhi, India: PHI Learning. Chapters 5, 6, 7, 8 Pages 41-119

Theory E	Theory External			Theory (Internal)							
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass				
60	24	5	20	10	5	40	16				

#### 15050116: GLOBAL FASHION SCENARIO

SEMESTER - I

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVES:**

To learn about origin, theories of Fashion, Fashion Cycle

To know about National & International Fashion Centers, Trade Fairs

To know about different councils in the field of Fashion

To develop skills in identifying and analyzing fashion trends and consumer preferences

COURSE DETAILS:

#### UNIT I

#### GLOBAL FASHION SCENARIO

Liberalization, Privatization & Globalization & its impact on Indian economy.

Development before & after phasing out of Quota system

The Indian fashion scenario- structure of fashion industry and future prospects.

Fashion Cycle, Theories and Principles of Fashion, Origin of Fashion

Fashion Terminologies: Style, fashion, high fashion, mass fashion, design, classic, fad, trend, haute couture, couturiere, knockoffs and prêt-a-porter etc.

#### UNIT II

## GLOBAL DESIGNER PRACTICES:

Global designer practices- vendor as designer, private label designer, brand label designer, free-lance designer, designer as manufacturer, costume designer, consumer as a designer

National & International designers and fashion centers.

Fashion Leaders and Followers

## **UNIT III**

## **FASHION EVENTS:**

Fashion Fairs & Trade fairs, Fashion Exhibitions, Fashion Shows and Runaway Shows, Garment Technology trade fair, Buyer-seller meets.

Introduction to intellectual property rights: Trademarks, Geographical indications, trade secrets & unfair competition

## **UNIT IV**

## E-COMMERCE IN FASHION SECTOR

E- Commerce for fashion sector, new technologies.

Counterfeit product

Study of Apparel parks

Apparel Export Promotion Council, Textile Craft Council, Textile Research Association

# REFERENCES:

Dorothy S. Lyle & Jeanne Brinkley, Contemporary Clothing, Bennet & Mc Knigh Publishing Company, Peoria, Illinois, 1983

Ulla VAd Lane-Rowley, Using design protection in the Fashion & Textile Industry, Jhon Wiley & Sons, Ist Edition 1997

Venkatesan. R, &Katti, V.Indian Textile policy for 21st Century, B R Publishing Corporation

Theory E	xternal	Theory (Internal)							
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass		
60	24	5	20	10	5	40	16		

#### 15050117: ORGANIZATIONAL THEORY AND BEHAVIOR

SEMESTER - I

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTVES:**

To introduce students with current scenario of organizations
To impart knowledge about Decision making in an organization
To understand the organizational culture, perception and attitude
To gain a comprehensive knowledge about organizational structure & design

COURSE DETAILS:

#### UNIT-I

## INTRODUCTION TO ORGANIZATIONAL BEHAVIOR

Organizational theory vs. organizational behavior

Background: Classical organization

Modern organization, systems view and contingency approach

Organizational concept in current scenario- global environment, technological advancements, quality demand

## **UNIT-II**

## ORGANIZATIONAL DESIGN

Needs, components, organizational structure Contingency factors of organizational design Forms of organizational design

## **UNIT-III**

#### ORGANIZATIONAL MANAGEMENT

Group dynamics, Groups in organization, Stages of group development, group cohesiveness, Self-managed teams

Power & Politics: Concepts, Sources, approaches

Conflicts in organizations, Stress in organizations, managing conflicts and stress situations

Management of organizational change, Organizational Culture

Contemporary issues in organizational behavior and management

## **UNIT-IV**

## INDIVIDUALS IN ORGANISATION

Personality, perception, attitudes Values, leadership & motivation

# REFERENCES:

Udai Pareek, (2018), Understanding Organizational Behavior, Oxford University Press McShane. L, Glinow. M, (2022) Organizational Behaviour Emerging Knowledge: Global Reality, McGraw Hill Publication

 $Maund.\ L, (1997), Understanding\ People\ and\ Organizations:\ Introduction\ to\ Organisational\ Behaviour,\ Nelson\ Thornes\ Ltd.$ 

Theory E	xternal	Theory (Internal)							
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass		
60	24	5	20	10	5	40	16		

## 15050118: PROFESSIONAL ETHICS AND HUMAN VALUES

SEMESTER - I

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 0 Hrs./Week : 0 Hours

DURATION : 15 Week / Semester

CREDITS : 2

To understand the concept related Applied Ethics & Research Ethics

To acquaint the students with the environmental ethics

To foster an understanding of ethical issues in fashion

## COURSE DETAILS UNIT I

#### APPLIED ETHICS

Introduction: Defining Ethics and Bioethics

Historical Evolution: Ancient civilization, Development of ethics after World War II,

Development of ethics as related to religion and culture. Theories related to Bioethics:

Utilitarian theory-Consequence based theory

Deontological theory-Duty based theory

Communication theory-Community Based theory

Universal declaration on bioethics

Nuremberg code, Principles of benefit and harm as applied to bioethics

#### **UNIT II**

## **HUMAN RIGHTS AND VALUES**

Autonomy

Consent process (Written/Oral/Informed consent)

Right to withdraw

Equality (as related to physical/mental/gender/cast/religion)

Vulnerability and Personal Integrity

Confidentiality

Research Ethics

IRB &its functions

Authorship

Ethical issues in clinical research

Drug trials

#### UNIT III

## **ENVIRONMENTAL ETHICS**

Marshall's categories:

Ecologic extension

Conservation ethics

Libertarian ethics

Humanist theory

Anthropocentrism

Disaster ethics

Animal ethics

UNIT IV
ETHICAL ISSUES IN FASHION
Basic concepts on ethics and its importance
Ethical Fashion Design
Marketing & Forgery Markets
Advertising issues
Major Issues
Unsafe working conditions
Exploitation, Fair Trade
Sustainable Production, Environmental and Animal welfare

Theory E	xternal	Theory (Internal)							
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass		
30	12	5	10	5	-	20	8		

## 15050119: ADVANCED DRAPING TECHNIQUES

SEMESTER - I

MIN. LECTURE - 0 Hrs./week : 0 Hours MIN. PRACTICAL - 3 Hrs./week : 45 Hours MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 2

## **OBJECTIVES:**

To understand the basic draping principles

To apply the knowledge of draping in developing patterns and designs by draping

To understand a comprehensive knowledge about design concepts in context of draping

To develop a garment using draping as medium

## **COURSE DETAIL**

#### **UNIT-I**

## **BASICS OF DRAPING**

Introduction to draping and dress forms.

Preparation of fabrics

Basic bodice – marking and truing

Bodice variations- surplice front, halter

Dart Manipulation in Draping: Underarm dart, French dart, Double French dart, shoulder, waist dart and variations

## UNIT- II

## **DESIGN CONCEPT**

Various design concept in bodices: Yokes, Princess line, gathers, pleats, panels etc.

Cowls – basic front and back cowl, butterfly twist.

Yokes and midriffs- bodices yoke, hip yoke, fitted midriff.

## **UNIT-III**

## DRAPING OF SKIRTS. BUSTIER AND PANTS

Basic Skirt with two darts front and back

A-line skirt with flare

Gathered skirt with yoke

Pleated skirt

Circular skirt, peg skirt.

Skirt with Frills, Flounces or Ruffles, etc.

Draping of Pants and Bustier

## **UNIT-IV**

## GARMENT CONSTRUCTION USING DRAPING

Design and construct a garment through draping.

# REFERENCES:

Helen Joseph (1999), Armstrong, Draping for Apparel Design, Fairchild Books & Visual Connie Amaden, Crawford, (1995), The Art of Fashion Draping, 2nd edition, Fairchild Books & Visual Eddielee, Juries Reus, (1993), Draping for Fashion Design, Prentice Hall Carrer& Technology

Practic	Practical External				Practical (Internal)							
Demonstration/ Presentation	Viva-voce	Max	Pass		Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass		
30	10	40	16		5	20	20	15	60	24		

## 15050120: FASHION ART & ILLUSTRATION

SEMESTER - I

MIN. LECTURE - 0 Hrs./week : 0 Hours MIN. PRACTICAL - 3 Hrs./week : 45 Hours MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 2

To gain a comprehensive knowledge about Fashion Figure Proportion, Rendering, Poses and Gesture

To enable students to draw fashion figures and model figures

To understand the Fashion Drawing techniques of male/female figures

To understand the difference between Fashion Illustration and Sketching

## **COURSE DETAIL**

#### UNIT-I

## ILLUSTRATION OF FEMALE FIGURES

Basic Block Figure- Female Geometric Fashion model with movable ball joints Figure Drawing in different postures by soft rendering

#### **UNIT-II**

## SKETCHING OF DIFFERENT FEATURES OF MALE/FEMALE

Sketching of Facial features – Eye, Ear, Nose.

Sketching of Faces & Hair Styles.

Sketching of hands, Arms, Legs, Feet.

## **UNIT-III**

## ILLUSTRATION OF MALE FIGURES

Basic Block Figure -Male

Geometric Fashion model with movable ball joints

Figure Drawing in different postures by soft rendering

#### **UNIT-IV**

## ILLUSTARATION OF MALE/FEMALE FIGURS WITH DETAILING

The following details may be illustrated on Male /Female Figure.

To illustrate detailing of pleats, tucks, darts, yokes and godets.

Detailing of hemlines, edging, pockets, fasteners, trimmings and accessories.

To illustrate variations in skirts, dresses, trouser, coats, and jackets.

# REFERENCES:

Tata Sharon Lee, (1977), Inside Fashion Design, Francisco Canfield Press Ireland Patrick John, (1996), Fashion Design Drawing and Presentation, B.T. Batsford, London Seaman, (1994), Fashion Drawing: The Basic Principles, B.T.Batsford, London Drake And Nicholas, (1994), Fashion Illustrations, Thames and Hudson, London

Practic	al Ext	ternal		Practical (Internal)							
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass		
30	10	40	16	5	20	20	15	60	24		

#### 15050121: COMPUTER FUNDAMENTALS

SEMESTER - I

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 3 Hrs./week : 45 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 2

## **OBJECTIVES**

To study & understand implementation of Ms-word for Document preparation.

To study & understand implementation of Ms-Excel for Document Preparation.

To be able to create Impactful PPT's through Power Point Presentation.

## **COURSE DETAIL**

#### UNIT I

## ✓ MS-WORD

Overview of the MS Word Screen, Getting started with word, character and text formatting, Paragraph formatting, Tables & Charts, Styles, Controlling Page Appearance, Sectioning Graphics, Detailed practice of Reference tab & Review tab, Document and Data Protection

## **UNIT II**

# ✓ MS-POWER POINT

Power-point Fundamental Tool, working with text, Formatting Slide Background, Advance text editing, adding Graphical element, working with tables & charts, Customization of ppt Interface, Designing & Animating Slides, Kinetic Typography & motographic in ppt.

## **UNIT III**

#### ✓ MS -EXCEL

Microsoft excel Fundamentals, entering & editing text and formulas, working, modifying and formatting excel worksheet, Formatting cells, Basic excel functions, Inserting and creating images, shapes & charts, Shorting Data, paste special Option, Conditional Formatting, using sparklines, Text to column, Quick analysis tool.

## **UNIT IV**

## ✓ PROFESSIONAL APPLICATION OF WORD, EXCEL & POWER POINT

Write professional application documents (cover letter, resume), Formatting Documents (assignment, Projects, Reports, synopsis), Tech pack, specification sheet and cost sheet formatting in Excel, create a Presentation while mentioning the following points: -

- (1. Designing layout or Choosing Templates 2. Creating Introduction and Conclusion slides
- 3. Maintaining minimum no. of slides 4. Fonts (Size, colour & Type)
- 5. Required Animations/Graphics 6. Tables representation 7. Hyperlinks
- 8. Charts and graphs 9. Reference).

## **REFERENCES**

- ✓ Creating, Research and Scientific Documents Using Microsoft Word, Authored by: Alexander Mamishev & Sargent Murray, Publisher: Microsoft Press US; 1st edition (25 October 2013)
- ✓ Microsoft Word for Publishing Professionals, By: Jack M Lyon (Author), Publisher: Editorium (19 July 2008)
- ✓ Microsoft Excel Data Analysis and Business Modeling, By Wayne Winston (Author), Publisher: Microsoft Press; 5th edition (19 January 2017)

Practic	Practical External				Prac	tical	(Inter	nal)		
Demonstration/ Presentation	Viva-voce	Max	Pass		Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16		5	20	20	15	60	24

## Discipline Specific Elective [DSE]:

Opt any One from PRODUCTION AND OPERATION MANAGEMENT or TEXTILE AND FASHION ECONOMICS

## 15050122: PRODUCTION AND OPERATION MANAGEMENT

SEMESTER - I

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJETIVES**

To understand the basic concepts of production and operation management in the context of the fashion industry To explore strategies for effectively managing the production process while maintaining high quality and meeting deadlines

To develop an understanding about production line of industry

## **COURSE DETAILS:**

UNIT-I

#### INTRODUCTION TO PRODUCTION

Study of production, production systems, elements of production systems

Nature and scope of production and operations management

Facility location, Types of production systems

Principles and equipment's for layout planning

## **UNIT-II**

## PRODUCTION RELATED CONCEPT

Functions of Production and Material Management,

Productivity Variables, and Productivity Measurement

Production Planning and Control in Mass Production

**Batch Production** 

Product Design and Development

Process Selection and feasible decision making

Capacity Design

Determination of Material Required

Procedure for Purchasing,

Stocking and Distribution of Materials.

Break down production

#### **UNIT-III**

## PRODUCTION ACTIVITIES

Scheduling maintenance concepts: Maintenance Management Concepts, TPM, Work-Study, Method Study, Work Measurement, Work Sampling, Work Environment and Safety,

Material Management.

Sales forecasting, nature and use

Forecasting techniques, forecast errors, adaptive response system

Scheduling methods, concept of graph theory and its applications, network and analysis, maximum flow in the shortest route, critical path method

Work study and method study, work sampling

**UNIT-IV** 

QUALITY CONTROL IN PRODUCTION

Quality Assurance
Accepting Sampling
Statistical Process Control
Total Quality Management (TQM)
QMS and ISO Standards.

## **REFERENCES:**

Chary S. N. (1989), Production and Operation Management. New Delhi, Tata McGraw Hill Moore, FG and Hendrik, T.E. (1992), Productional Operations Management. Homewood Publications Pankaj Madan, (2010), Production and Operation Management, Global Vision Publishing, New Delhi William J Stevenson, (2009), Operation Management, TMH, New Delhi Chary SN, (2009), Production, and Operations Management-Concepts, Methods and Strategy, PHI New Delhi

Theory Ex	ternal	Theory (Internal)							
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass		
60	24	5	20	10	5	40	16		

## 15050123: - TEXTILE AND FASHION ECONOMICS

SEMESTER - I

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVES**

To understand the fundamental economic principles and scope applicable to the textile and fashion industry

To acquaint the students with the basic factors influencing fashion

To foster an understanding of business environment

To familiarize the students with Indian textile industries in terms of economics

## **COURSE DETAILS:**

#### UNIT-I

## UNDERSTANDING MANAGEMENT

Definition of management

Nature and scope of textile and fashion management, Principles of textile management Indian management thought

Functions of a manager, Ethics and social responsibility of management, Organizational Environment

#### **UNIT-II**

## INTRODUCTION TO MANAGEMENT ECONOMICS

Types of business organization

Demand analysis: Estimating Current Demand, Estimating Future Demand

Consumer surplus

Production and cost analysis,

Pricing and output determination in different markets

Cost benefit analysis, Macro economic analysis, business and economic forecasting

## **UNIT-III**

## INDIAN BUSINESS ENVIRONMENT

Basic terms and concepts, economic and non-economic

Factors affecting and influencing business environment, industrial relations and labor issues, infrastructure, finance, globalization, liberalization, WTO, International economic backdrop, media and business Indian textile industry in post quota era-opportunities and limitations

Type of property ownership & Method of resources allocations and control

## **UNIT-IV**

## INDIAN TEXTILE INDUSTRY

Status and organization of Indian Textile and fashion industry-organized vs. unorganized sector, power loom vs. handloom sector

SWOT analysis of various sectors of Indian textile, garment and fashion industry; various government and promotional organizations

Indian textile industry, Cotton industry, wool industry, MMF industry, RMG industry, HT industry, handloom industry, handicraft industry

# REFERENCES:

Gopalakrishnan, B. (2017), Economics and Environmental Policy Issues in Indian Textile and Apparel Industries, Springers

Kar, M. (2015), The Indian Textile and clothing Industry: An Economic Analysis, Springers Dhiman, R. Sharma, M, (2020), The Textile Industry and Exports in Post-Liberalization India, Routledge Publication

Theory E	xternal	The	Theory (Internal)							
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass			
60	24	5	20	10	5	40	16			

# Evaluation Scheme for MBA [Fashion Management] Semester -II

Category of Paper	Code No.	Subject Name	Th/ Pr	Cr	Hrs	Th /Pr		Form mative	Summ ative	Total
CC	15050215	Fabric Manufacturing Technology	Th	3	3	2	1	40	60	100
CC	15050216	Entrepreneurship	Th	3	3	2	1	40	60	100
CC	15050217	Pattern Making & Construction I	Pr	2	4	3	1	60	40	100
CC	15050218	Chemical Processing& Textile Testing	Pr	2	4	3	1	60	40	100
CC	15050219	Project Seminar	Pr	2	4	4	-	60	40	100
CC	15050220	Social and Legal Business Environment	Th	3	3	2	1	40	60	100
CC	15050221	Research Methodology	Th	3	3	2	1	40	60	100
A	NY ONE:									
DSE	15050222	Trade Policy	Th	3	3	2	1	40	60	100
	15050223	Marketing Management								
		Total		21	27	20	7	380	420	800

There will be Summer Industry Training of **45 Days** after the end of this semester, for which **2 credit** will be added after submission of Industry training Report to the Mentor.

## 15050215: FABRIC MANUFACTURING TECHNOLOGY

SEMESTER - II

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVES**

To create an awareness of the types of garments machinery available in the industry

To understand about knitting and weaving terminology

To develop an understanding about the production techniques

To understand the knowledge regarding innovations in fabric industry

## **COURSE DETAILS:**

#### **UNIT-I**

#### FIBER STRUCTURE AND PROPERTIES

Molecular structure of textile fibers

Morphology of textile fibers, crystalline and amorphous regions

Fiber Properties

Physical properties of fibers and their effect on fabric process

Innovation in fibers: Micro fiber, hallow fiber, nano fiber

## **UNIT-II**

## **SPINNING**

Processing of natural fibers: cotton, wool, silk, jute and linen

Processing of Man-made fibers

Conventional Spinning methods: Ring spinning, Rotor spinning

Innovations in spinning techniques and yarns

Textured yarns- properties and usages

Yarn properties and their relation to fabric properties- yarn numbering systems, twist, crimp, hairiness, evenness.

Strength, Elongation, Friction (yarn to yarn, Yarn to metal)

## **UNIT-III**

## **FABRIC CONSTRUCTION**

Weaving

Types of looms, loom attachments, selvedge mechanisms, types of selvedge, thread count, GSM of fabric, wrap and weft of fabric

Types of weaves, their basic characteristics and identification

Basic weaves-plain, twill, rib, herringbone, honeycomb, dimity, satin sateen

Decorative weaves-lappet, swivel, spot, pile, jacquard, leno, damask, tapestry, dobby, double cloth

**Knitting** 

Types of knitting needles-latch, compound, spring beard

Types of knitting machines-flat bed, circular bed

Knitting stitches, wales and course, gauge of fabric

Types of knits: basic characteristics and identification

# Advantages and disadvantages of knits over woven Non-woven fabric

Basic characteristics, advantages, limitations Method of production: Melt blown, spun bonded Other fabric manufacturing techniques: braids, net

UNIT- IV

SPECIAL TEXTILE

Technical textiles: Industrial textiles, medical textiles, Geo textiles, Sports

Smart/ intelligent textiles

## REFERENCES:

Crobman: Fibre to Fabric, Tata McGraw Hill Mark & Robinson: Fabric Manufacturing

E.R. Trotman: Chemical Technology of Fibrous materials, Prentice Hall.

Brackenbury Terry (2005) Knitting Clothing Technology, Blackwell Science Publishers

Spencer, David J, (2005), Knitting Technology: A Comprehensive Handbook an Practical Guide, 4th ed.

Woodhead, Cambridge.

Eric, Oxtoby (1975) Spun Yarn Technology, Butterworth Publication

Theory E	Theory External		ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050216: ENTREPRENEURSHIP

SEMESTER - II

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVES:**

To create a deep understanding about business planning, costing and formalities of opening a firm

To developing a skill-based leaning regarding the entrepreneurial aptitude

To analyzing the small-scale industry & business

To develop business management skill

## **COURSE DETAIL**

#### UNIT-I

## INTRODUCTION TO ENTREPRENEURSHIP

Introduction to entrepreneurship, development and types of entrepreneurships, role of entrepreneurs in development of apparel and fashion industry, entrepreneurship with reference to fashion and apparel industry in India.

Theories of entrepreneurship, entrepreneurship motivations, entrepreneurship and manager

Entrepreneurial support by state, central financial institutions, organizations. Government policies with reference to textile and apparel industry.

## **UNIT-II**

## **BUSINESS PLANNING and Documentation**

Business planning- Starting a new venture related to apparel industry, essentials of a successful center. Formalities of opening a firm, the status of firm, Individual proprietor/partnership/ Pvt. limited company & public Ltd company, bank formalities, term loan, working capital, project financing, break even analysis, Project appraisal, preparation of project report

Documentations required to start a business.

#### **UNIT-III**

## LOCATION & PLANT LAYOUT

Location & plant layout-factors influencing plant location, building, structure, lighting Ventilation, material handling, availability of labour, material management and transportation. Plant layout, ergonomics safety & security to be considered while planning the layout.

## UNIT-IV

## **COSTING**

Industrial sickness and remedies, tax planning, VAT, Patent Rules, Factory Act, Payment of wages, Minimum wages, knowledge of exemptions & deductions, income tax, excise duty & service tax, Custom law, costing, management of working capital

Environmental considerations and social responsibilities.

## **REFERENCES**

Ormerod A, (1992), Textile Project Management, The Textile Institute Sangram Keshari Mohanti, (2009), Fundamentals & Entrepreneurship, PHI learning. Terry & Franklin, (2009), Dynamics of Entrepreneurial Development & Management: 6th edition Himalaya Publishing House

Theory E	The	ory (I	nterna	al)			
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050217: PATTERN MAKING & CONSTRUCTION I

SEMESTER - II

MIN. LECTURE - 0 Hrs./week : 0 Hours MIN. PRACTICAL - 3 Hrs./week : 45 Hours MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 2

## **OBJECTIVES:**

To develop skills in different techniques of pattern development and construction for upper garment. To understand the principles of grading standardized bodice and sleeve slopers to various sizes.

#### **COURSE DETAILS:**

## UNIT I

## PATTERN DEVELOPMENT THROUGH FLAT PATTERN

Principles of flat pattern making- dart manipulation, contouring, additional fullness

Garment components- sleeves and cuffs, necklines, collars, plackets

Developing industrial patterns with complete set of markings in fitted and semi-fitted upper garments Preparation of muslin mock up for the pattern

#### **UNIT II**

## GRADING STANDARD SIZE BODICE BLOCK

Bodice and sleeve slopers to various sizes: Male/Female

#### UNIT III

## CONSTRUCTION OF MALE GARMENT COMPONENTS

Construction of upper garment components- necklines, collars, plackets, sleeves and cuffs, pockets ad yokes

## **UNIT IV**

## CONSTRUCTION OF FEMALE GARMENT COMPONENTS

Construction of upper garment components- necklines, collars, plackets, sleeves and cuffs, pockets ad yokes

#### REFERENCES:

Armstrong, Helen Joseph (2000) Pattern Making for Fashion Design, 4TH Edition. Pearson

Crawford Connie Amaden. (1989) The Art of Fashion Draping, 2nd Edition. New York, Education Ptc.Ltd. Fairchild Publications.

Jaffe Hilde and Nuric Relic. (1993) Draping for Fashion Design, New Jersey, Fashion Institute of Technology

Practical External			Prac	tical	(Inter	nal)				
Demonstration/ Presentation	Viva-voce	Max	Pass		Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16		5	20	20	15	60	24

## 15050218: CHEMICAL PROCESSING & TEXTILE TESTING

SEMESTER - II

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 3 Hrs./week : 45 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 2

## **OBJECTIVES**

To develop an understanding of methods and techniques used to analyze textile fibers, yarns and fabrics for end use performance

To familiarize students with the different testing equipment's, their underlying principles and the international accepted standards, test methods and the language of measurement

**COURSE DETAILS:** 

#### UNIT-I

## **IDENTIFICATION OF FIBERS**

Qualitative – Identification of fibers – cotton, polyester, viscose, polyamide, silk, wool, jute, tencel and others. Use of burning, microscopic, chemical tests.

Quantitative analysis of binary blends

Desizing, scouring and bleaching of grey fabric using chemical and eco-friendly agents

#### **UNIT-II**

## **TEXTILE FINISHING**

Dyeing of cotton, wool, silk with direct dye by exhaust method, dyeing of polyester with disperse dye Printing on cotton fabric with reactive dyes and pigment, Printing on silk with acid dyes, polyester with disperse dye and cotton/polyester blend with disperse and reactive dyes.

Finishing- Application of any 2 specialty finishes on cotton, polyester and cotton polyester blend (using pad-dry cure method)

## **UNIT-III**

## FIBER, YARN AND FABRIC TESTING

Fiber

Identification and testing  $\square$  Fibre length, evenness, fineness, tensile strength, crimp, moisture regain and  $\square$  their implications on quality

#### Yarn

Appearance and grading  $\square$  Yarn count, tensile strength, elongation and elastic recovery  $\square$  Twist, crimp, fineness, uniformity- standards available and their implications  $\square$  on quality Fabric

Compactness of fabric structure

Strength properties- Tensile, bursting, tear Color fastness properties- Dimensional stability

Performance properties- resistance to abrasion, pilling, wrinkling, burning.

Quality parameters for fabrics suitable for various end user-apparel, □ household textiles, industrial textiles.

#### **UNIT-IV**

## **OUALITY CONTROL**

Quality and consistency among textile products- TQM, Target markets, Product attributes. Quality and consumer

## safety.

Quality Control organizations, standards and regulations 8 AATCC, ASTM, ISO etc. Eco-labels, silk mark, wool mark, other international labels Regulations on Apparel Labeling- Care labels, Fiber ID labels

Regulations on Apparel Industry Practices.

## **REFERENCES:**

Shenai, V.A. (1984), Technology of Textile Processing, Vol.- IX, Sevak Publication Cook, J. Gordon, Hand Book of Textile Fibers, Merrow Publishing Co. Ltd, England Trotman, E.R. (1975), Dyeing and Chemical technology of Textile Fibers, Charles Griffin Company Ltd, London

Mark H., Wooding N.S. & Atlas Smeeds, (1970), Chemicals after Treatment of Textiles, John Wiley & Sons Inc., NY.

Practical External				Prac	tical	(Inter	nal)			
Demonstration/ Presentation	Viva-voce	Max	Pass		Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16		5	20	20	15	60	24

## 15050219: PROJECT SEMINAAR

SEMESTER - II

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 4 Hrs./week : 60 Hours
MIN. TUTORIAL - 0 Hrs./Week : 0 Hours

DURATION : 15 Week / Semester

CREDITS : 2

To implement the understanding individually.

To improve the work through experiment/ experience.

## **COURSE DETAIL**

The students are expected to research and find suitable topics for the seminar. These will be presented to and approved by the department faculty. Only token guidance will be provided to the students to ensure that it remains primarily each student's own piece of work. The selection of topics must be guided by current trends in theory, research and application of appropriate design and technology. The student will be expected to collect the material, analyze and organize the information and present a critical review of the topic before the faculty for evaluation. The presentations will be followed by discussions. Subsequent to this, the student is expected to submit a final report on the seminar topic along with references.

Practical External			Prac	ctical	(Inter	nal)			
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

## 15050220: SOCIAL AND LEGAL BUSINESS ENVIRONMENT

SEMESTER - II

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To give an understanding of the major factors which must be considered in Fashion Business

To describe the national & international markets and labour relation

To study the legal environment concept in terms of Garment Industry

To understand major regulation followed in Garment Industry

## **COURSE DETAILS:**

#### **UNIT-I**

#### SOCIAL CHANGE AND ITS IMPACT

Concept of social change in India and its impact on fashion and textiles business Relationship between social and economic aspects
Social and legal framework of business in India
Factors affecting Indian business environment
UNIT-II

## MANAGEMENT IN CORPORATE SECTOR

Formation and management of corporate sector in India Indian Companies Act, Corporate Governance, Bankruptcy, Business ethics

## **UNIT-III**

## LEGAL ENVIROMENT BUSINESS

Changing legal environment, Impact on textile business Restrictive trade practices, Unfair trade practices Foreign Exchange management act and Capital Market Labor relations, Intellectual property right Consumer protection Act

## **UNIT-IV**

## REGULATIONS IN GARMENT INDUSTRY

Environment Protection-Air, water, soil protection

Specific laws in relation to textile industry

Importers specifications and emphasis on eco safe products

Azo dye ban and its effect on Indian textile industry

Child labor, employee provident fund, employee state insurance, its effect on Indian corporate sector, payment

of gravity, labor welfare fund.

## **REFERENCES:**

K. Aswathappa, Business Environment for Strategic Management, Himalaya Publishing House, Mumbai Bhattacharya.B: Going International Response Strategies for Indian Sector, Wheeler Publishing Co, New Delhi. Black and Sundaram: International Business Environment, Prentice Hall of India, New Delhi. V.K. Bhalla& S. Shiva Ramu: International Business Environment & Management, Anmol Publication Pvt.Ltd, New Delhi.

Theory E	The	ory (I	nterna	al)			
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050221: RESEARCH METHODOLOGY

SEMESTER - II

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVES:**

To demonstrate knowledge of the scientific method, purpose and approaches to research

To compare and contrast quantitative and qualitative research

To explain research design and the research cycle

To prepare key elements of a research proposal

To explain ethical principles, issues and procedures

## **COURSE DETAILS:**

#### UNIT I:

## PURPOSE OF RESEARCH

To understand applications of statistical techniques for analysis and interpretation

Definition, objective and significance of research

Scientific method: Induction and deduction

Research Approaches: Qualitative, Quantitively and mixed

Issues of relevance and cultural appropriates

## UNIT II:

## PRINICIPAL OF RESEARCH IN QUANTITVE AND QUALITIVE APPROACHES

Meaning and need of research design Components and types of research design

Issues in design construction

Sampling, methods

Concept of sampling, key differences in the two approaches  $\square$  Sampling methods, sample size and sampling error  $\square$  Selecting participants and contexts to examine social phenomenon

#### **UNIT III:**

## DATA COLLECTION AND ANALYSES

Methods and measurement: Measurement in research, scales and errors in measurement, reliability and validity of measurement tools

Methods of data collection and types of data

Errors in inference – Bias and confounding, reliability and validity issue Ensuring reliability and validity in qualitative research

## **UNIT IV:**

## THE RESEARCH CYCLE

Systematic literature review and referencing

Formulating a research problem –Developing research questions and objectives, exploring research context/phenomenon

Identifying variables, constructing hypotheses

## Deciding research approach and design

Selection of sample/participants, choice of methods and analysis Writing a research report- Styles and format.

## REFERENCES:

Bell, J. (1999). Doing your research project: Guide for first time researchers in social sciences. New Delhi: Viva Books.

Bernard, H. R. (2000). Social research methods: Qualitative and quantitative approaches. Thousand Oaks, CA.: Sage Publication

Blaxter, L. Hughes, C., & Tight, K. (1999). How to research. New Delhi: Viva Books.

Bryman, A. (2008). Social research method. Oxford: Oxford University Press.

Creswell, J. W. (2009). Research design: Qualitative, quantitative, and mixed methods approaches. Thousand Oaks, CA: Sage Publications.

Denscombe, M. (1999). The good research guide for small-scale social research projects. New Delhi: Viva Publications.

Denzin, N. and Lincoln, Y. (Eds.) 2005. The Sage handbook of qualitative research. London: Sage.

Theory External		The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

Discipline Specific Elective [DSE]:

Opt any One from TRADE POLICY OR MARKETING MANAGEMENT

## **15050222: TRADE POLICY**

SEMESTER - II

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

#### **OBJECTIVES:**

To gain a comprehensive knowledge about trade policy in different sectors

To understand the fundamentals of trade policy and its implications for the fashion industry To explore the international trade agreements and organization governing the fashion sector

## **COURSE DETAIL**

## **UNIT-I**

## INTRODUCTARY TRADE POLICY

Overview of Trade Policy

Objectives of Trade policy

The International Economy and International Economics

Foreign exchange regimes, Exchange rate

Capital flows and its nature, Import licensing

Understanding Tariffs, Recent Trade Controversies- The World Trade Organization (WTO).

## UNIT-II

TRADE AGREEMENTS

Unilateral Trade Agreement

Bilateral Trade Agreement

Multilateral Trade Agreements

The Role of the WTO in Trade Agreements

Effects of Trade Agreements

#### **UNIT-III**

## GENERAL ACCOUNTABILITY

Capital accounts, Current accounts

Vendor and buyer dealings

Licensing

Invokes – commercial, custom

Certificates – certificate of origin, value etc.

Compliance – Social, legal, environmental, etc

#### **UNIT-IV**

# TRADE POLICY FOR DIFFERENT SECTOR

Policies for export house/ buying hours, Policy for new business

Production policy Factors related to policy Policy makers and policy making

# REFERENCE:

Uma Kapila, (2003), Understanding the Problems of Indian Economy, Academic Foundation

Theory E	xternal	The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050223: MARKETING MANAGEMENT

SEMESTER - II

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

To develop a basic understanding about the marketing management concepts in various managerial processes in organization.

To facilitate understanding of the conceptual framework of marketing and its applications in decision making under various environmental constraints.

**COURSE DETAILS:** 

## UNIT-I

## MARKETING AND SEGMENTATION

Define Marketing and core concepts of marketing

Scope of marketing

Role and scope in Indian textile and fashion industry

Company orientation towards the marketplace

Marketing Research

Market segmentation, STP approach

Segmenting Consumer and Business Market

Consumer behavior, Consumer needs and buyer motivation, Consumer decision process

Behavioral, cultural, social and other factors influencing buyer decision

#### UNIT-II

## MANAGING PRODUCT LINES AND BRANDING

The product and Product mix

Pricing, price mechanism, price setting, types of pricing strategies

Market strategy planning, Product life cycle strategy, new product and design development

**Brand Decisions** 

Packaging and Labeling

#### **UNIT-III**

Advertising and promotions

## **UNIT-IV**

E-COMMERCE

On-line consumers

On line retail: - Concept, Models, Major start-ups

On-line Marketing: Advantages and Disadvantages

Distribution channels, channel dynamics, physical distribution, channel selection

# REFERENCES:

Jha. S. M: Services Marketing, Himalaya Publishing House, Bombay, 1994 Woodruffe: Services Marketing-Macmillan, New Delhi.

Theory E	xternal	Theory (Internal)					
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

# Evaluation Scheme for MBA [Fashion Management] Semester -III

Category	Code No.	Subject Name	Th/ Pr	Cr	Hrs	Th	Tut	Form	Summ	Total
of Paper						/Pr		mative	ative	
						_				100
CC	15050315	Apparel Manufacturing Technology	Th	3	3	2	1	40	60	100
CC	15050316	Strategic Management	Th	3	3	2	1	40	60	100
CC	15050317	Project Dissertation	Pr	6	12	10	2	60	40	100
CC	15050318	Internship	Pr	2	4	4	-	60	40	100
CC	15050318	Pattern Making & Construction II	Pr	2	4	3	1	60	40	100
SEC	15050320	Computer Aided Design I	Pr	2	4	4	-	60	40	100
ANY ONE	<b>:</b>									
DSE	15050321	Cross Cultural Management								
			Th	3	3	2	1	40	60	100
	15050322	Finance Management and Accounting								
		Total		21	33	27	6	360	340	700

#### 15050315: APPAREL MANUFACTURING TECHNOLOGY

SEMESTER - III

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

#### **OBJECTIVE**

To familiarize students with the functioning of the garment industry.

To understand various processes and technical parameters of garment production.

To enhance awareness of sewn product, machinery and equipment.

**COURSE DETAILS:** 

#### UNIT-I

## INDIAN GARMENT INDUSTRY

Indian apparel industry overview, its history and present status

Main sectors of the garment industry

Production capacity, Organizational chart/TNA

## **UNIT-II**

#### PRE-PRODUCTION

Markers- planning, production, efficiency, methods of making

Spreading of fabric-requirements, methods, nature of fabric packages

Cutting – objectives, methods

Preparation before cutting-Fusing, ticketing and bundling- purposes and types

Fusing- advantages, requirements, processes, equipment, methods and quality control

Alternative methods of joining material: welding and moulding technology

# **UNIT-III**

## **PRODUCTION**

Sewing: Stitch types, Seam types, Feed systems, Types of sewing Needles, Types of sewing Threads, Major stitching problems and their remedies

Machinery and Equipment: Types of sewing machines-Basic lock stitch, chain stitch and over lock machines-(Parts, function and Sewing Defects),

Other machines- blind stitch, bar tack, button sewing and buttonholing

Sewing machine defects and its rectification

Sewing machine work Aids: Machine beds, Machine tables, Work chairs, Bundle clamps, Various machine attachments

# **UNIT-IV**

## POST-PRODUCTION

Garment finishing: stain removal, cleaning, dry cleaning, pressing Warehousing: - handling equipment, storage equipment, packaging equipment, transportation issues Packaging & Labeling

## **REFERENCES:**

Carr & Latham, (2008), Technology of Clothing Manufacture, 4th Edition, Black well science Gary Cocklin, (2006), Clothing manufacturing, 2nd Edition, Black well science Gersak.J, (2022), Design of Clothing Manufacturing Processes: A systematic approach to Developing, Planning and contro, 2nd Edition, Woodhead Publishing Sarkar.P, (2015), Garment Manufacturing: Processes, Practices and Technology, Online Clothing Study

Theory E	External	The	Theory (Internal)						
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass		
60	24	5	20	10	5	40	16		

## 15050316: STRATEGIC MANAGEMENT

SEMESTER - III

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To develop necessary managing and analytical skills to carry out corporate projects in a global environment, in which the use of new technologies, creativity and innovation, together with social and environmental responsibility, are essential

To provide tools which will enable the student to identify and anticipate changes in lifestyles, consumers' preferences, as well as current and emerging trends, through creative experimentation and research.

## **COURSE DETAILS:**

#### **UNIT-I**

## INTRODUCTION

Meaning, Scope and Importance of Strategic Management

Nature and Characteristics of Strategic Management

Process, Models, Dimension and Levels of Strategy

Role of strategists in business Policy, Corporate level strategies

Tools for strategic analysis, Implementing strategy, Strategic evaluation and control

## **UNIT-II**

## STRATEGY FORMULATION

Concept and types of Planning

Corporate Planning and Strategy: growth, stability, renewal, corporate portfolio analysis

McKinsey's7s Framework.

Strategic Planning

Strategic Decision Making

Strategic Analysis and Choice

#### **UNIT-III**

# STRATEGY IMPLEMENTATION AND EVALUATION

Strategy Implementation: Structure, Systems and People, issues in implementation

Model of Strategic Implementation

Project implementation, Procedural implementation,

#### **UNIT-IV**

## CORPORATE GOVERENCE AND SOCIAL RESPONSIBILITY

Social responsibilities and Ethics-Building a capable organization

Symptoms of malfunctioning of strategy: Operations Control and Strategic Control

## **REFERENCES:**

Kotler p (20th Edition), Marketing Management, Prentice-Hall, India

Michael A. Hitt, R. Duane Ireland, Robert E. Hoskisson (2008), Management of Strategy-Concepts and Cases, 4/e, Cengage Learning, New Delhi.

John. A. PearceII, Richard B. Robinson Jr, Amita Mital, (2008), Strategic Management—Formulation, Implementation and Control,1/e, Tata McGraw-Hill, New Delhi.

Charles. W.L Hill, Gareth R Jones (2005), Strategic Management-An Integrated Approach, 6/e, Biztantra, New Delhi.

Thompson A Jr, A. J. Strickland, (2008), Strategic Management, Tata McGraw-Hill Publishing, New Delhi. Upendra Kachru, (2005), Strategic Management-Concepts and Case. Excel Books, New Delhi. Adrian Haberberg, Alison Rieple (2008). Strategic Management—Theory and Application, Oxford University

## **EVALUATION SCHEME**

Press, New Delhi.

Theory Ex	kternal	The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050317: PROJECT DISSERTATION

SEMESTER - III

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 10 Hrs./week : 150 Hours
MIN. TUTORIAL - 2 Hrs./Week : 30 Hours

DURATION : 15 Week / Semester

CREDITS : 6

## **OBJECTIVE**

To undertake an independent piece of research in the area of interest contribute to the advancement of knowledge.

## **COURSE DETAIL**

The topic chosen should show originality in conceptualization/selection, exhibit systematic habits and regularity of work, thoroughness in methodology and statistical analysis, overall research competence and ability to put research findings in context.

The research work should contribute to the advancement of knowledge in the field. The student must be guided and supervised by a member of the teaching faculty of the department. The research culminated must reflect the student's independent work.

Practic	al Ext	ernal		Prac	tical	(Inter	nal)		
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

## 15050318: INTERNSHIP

SEMESTER - III

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 4 Hrs./week : 60 Hours
MIN. TUTORIAL - 0 Hrs./Week : 0 Hours

DURATION : 15 Week / Semester

CREDITS : 2

# **OBJECTIVES:**

To gain hands on experience of working in the areas related to Fashion & Design like Apparel Manufacturing, Marketing & Merchandising, Textile Testing, CAD/CAM, Pattern Making, Management, craft sector etc.

## **COURSE DETAILS:**

The students could work with Government agencies, international agencies, NGO's and private organization associated with production, testing and marketing fashion products. The students must participate in the ongoing activities of the organization as advised by faculty/ mentor/ Industry guide, collect the required information and prepare a written report to be presented in the department.

Practic	al Ext	ternal		Prac	ctical	(Inter	nal)		
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

#### 15050319: PATTERN MAKING & CONSTRUCTION II

SEMESTER - III

MIN. LECTURE - 0 Hrs./week : 0 Hours MIN. PRACTICAL - 3 Hrs./week : 45 Hours MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 2

#### **OBJECTIVES:**

To develop skills in different techniques of pattern development and construction for upper garment. To understand the principles of grading standardized bodice and sleeve slopers to various sizes.

#### **COURSE DETAILS:**

## UNIT I

## **SKIRTS & ITS COMPONANTS**

Pattern Development through Flat Pattern making Styles of skirts and its components

Pockets and Yokes

Waist Bands

## **UNIT II**

#### TROUSER & ITS VARIATION

Developing industrial patterns with complete set of markings in fitted and semi-fitted lower garments Preparation of Muslin mock up for garments

Construction of Male Lower garment components

## UNIT III

## **GARDING**

Grading standard size skirt block

Bodice and sleeve slopers to various sizes

#### **UNIT IV**

## **DRESSES & GOWNS**

Construction of Female garment components

Construction of lower garment components- Waistbands, Hemlines, pockets ad yokes

# **REFERENCES:**

Armstrong, Helen Joseph (2000) Pattern Making for Fashion Design, 4TH Edition. Pearson Crawford Connie Amaden. (1989) The Art of Fashion Draping, 2nd Edition. New York, Education Ptc.Ltd. Fairchild Publications.

Jaffe Hilde and Nuric Relic. (1993) Draping for Fashion Design, New Jersey, Fashion Institute of Technology

Practic	al Ext	ternal		Prac	ctical	(Inter	nal)	<u> </u>	
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

## 15050320: COMPUTER AIDED DESIGN I

SEMESTER - III

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 4 Hrs./week : 60 Hours
MIN. TUTORIAL - 0 Hrs./Week : 0 Hours

DURATION : 15 Week / Semester

CREDITS : 2

## **OBJECTIVE**

To understand/learn about

Fashion forecasts website Photoshop for collage work CorelDraw for Flat sketches.

Fashion Studio for draping of garments

Pattern making software for pattern making, grading and marker making.

## **COURSE DETAILS:**

#### **UNIT-I**

## **FASHION FORECASTING WEBSITES**

Introduction to fashion trend forecasting websites, how to navigate the website, sourcing the computer about fashion trend forecasting

## **UNIT-II**

#### ADVERTISING BROCHURE

Creating an advertising brochure. Painting & rendering in Photoshop, creating &manipulating Fashion Model drawings, gradient 's use for rendering & 3D effects, making collage in Photoshop, Applying filters

## **UNIT-III**

## **PHOTOSHOP**

Introduction to Photoshop: Theme based development of Create Mood / Inspiration, client

/ Customer, color and Texture board

Introduction to Coral Draw. Learning basic tools of Coral Draw. Using Basic Shapes, Transformations, Duplicate, Cloning. Applying fill, outlines, special effects, shaping creating custom Shapes using basic shapes and other drawing tool, working with the text Effects, shaping object with envelope tool, Power Clip objects, splitting and erasing portion of objects.

## **UNIT-IV**

## **FASHION ACCESSORIES**

Creating fashion accessories like necklace, bracelet, anklets, ear ring, and head gear etc

# REFERENCE

Software's: Adobe coral draw, illustrator, Photoshop

Practic	al Ext	ternal	1	Prac	tical	(Inter	nal)	1	
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

Discipline Specific Elective [DSE]:

Opt any One from CROSS CULTURE MANAGEMENT or FINANCE MANAGEMENT AND ACCOUNTING

## 15050321: CROSS CULTURE MANAGEMENT

SEMESTER - III

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To increase knowledge of and sensitivity to other cultures

To become aware of their own cultural strengths and weaknesses when working with people from other cultures To carry a basic analysis of cultural differences.

To learn fundamental principles and acquire basic information on ways to build bridges between people from diverse cultures working together in some form of business of project

# COURSE DETAILS:

## UNIT-I

## INTRODUCTION AND COURSE OVERVIEW

Define Culture and its importance

People react to cultural differences

Disciplines study culture

Culture with business

Culture as identity with respect to fashion

## **UNIT-II**

## THE HISTROCIAL ORIGIN OF BELIEFS AND VALUES COMPARING CULTURES

Cross-culture research as of today

Ways of describing cultural differences

Culture dimensions relating to people, time, world

## **UNIT-III**

## CULTURE AND COMMUNICATION

What is communication & how native language is influencing our way of communication Non-linguistic communication

## **UNIT-IV**

# ORGANIZATIONAL CULTURE

Corporate culture: Models of corporate cultures role of corporate culture

Culture and Marketing

Cultural aspects of product and services decisions, prices decisions, place decisions, promotion decisions

# **REFERENCES**

Adler, Nancy (2007), International Dimensions of Organizational Behavior. Southwestern Branine, M. (2011), Managing Across Cultures: Concepts, Policies and Practices London: Sage Dumetz Jerome, Cross-cultural Management textbook, Student Edition, 2012 5

Hall, Edward T., Mildred Reed Hall. Hidden Differences. Studies in International Communication: How to communicate with the Germans. Hamburg, 1983.

Hampden-Turner, Charles M., Fons Trompenaars, (2000), Building Cross-cultural competence. Chichester (Wiley)

Trompenaars, Fonz and C. H. Turner (1998), Riding the Waves of Culture. McGrawHill, Second Edition

Theory E	xternal	Theor	y (Int	ternal	)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050322: FINANCE MANAGEMENT AND ACCOUNTING

SEMESTER - III

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

The objective of this course is to acquaint the students regarding various accounting and financial management concepts and its applications in managerial decision making.

#### COURSE DETAILS:

## UNIT-I

## INTRODUCTION TO FINANCE MANAGEMENT AND ACCOUNTING

Financial Accounting-concept, importance and scope, accounting principles, journal, ledger, trial balance, depreciation- straight line and diminishing balance methods, preparation of final accounts with adjustments

## **UNIT-II**

#### COST ACCOUNTING

Cost accounting-meaning, importance, methods, techniques

Classification of costs and cost sheet; inventory valuation; an elementary knowledge of activity-based costing

## **UNIT-III**

## MANAGEMNT ACCOUNTING

Management Accounting: Meaning, nature, scope, objective, functions and techniques.

Financial Accounting vs. Cost Accounting vs. Management Accounting.

Management Accountant-Role- Essential qualities Budgetary Control

Managerial Control Process; Benefits; Limitations

Installation of the System

Classification of the Budgets; Preparation of different types of Budgets: Cash Budget, Sales Budget and Master Budget.

## **UNIT-IV**

## FINANCIAL MANAGEMENT

Financial management-scope finance functions and its organization, objectives of financial management; time value of money; sources of long-term finance.

Working Capital Management: Theory of Working Capital Management

Introduction, Nature of Working Capital

Concepts and Definitions of Working Capital, Need for Working Capital, Permanent and Temporary Working Capital

Changes in Working Capital, Determinants of Working Capital.

## **REFERENCES:**

Singhal, A.K. and Ghosh Roy, H.J., Accounting for Managers, JBC Publishers

Pandey, I.M., Management Accounting, Vikas Publishing House, New Delhi

Horngren, Sundem and Stratton, Introduction to Management Accounting, Pearson Education, New.Delhi.

Mittal, S.N., Management Accounting and Financial Management, Shree Mahavir Book Depot, NewDelhi.

Khan, M.Y. and Jain, P.K., Management Accounting, TMH, New Delhi.

Keown, Arthur J., Martin, John D., Petty, J. William and Scott, David F, Financial Management,

Pearson Education

Theory E	xternal	The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

# Evaluation Scheme for MBA [Fashion Management] Semester -IV

Categor	Code No.	Subject Name	Th/ Pr	Cr	Hrs	Th	Tut	Form	Summ	Total
y of						/Pr		mative	ative	
Paper										
CC	15050415	Technological Advances in	Th	3	3	2	1	40	60	100
		Fashion & Textile								
SEC	15050416	Computer Aided Design II	Pr	2	4	4	-	60	40	100
CC	15050417	Fashion Communication	Th	3	3	2	1	40	60	100
CC	15050418	Human Resource Management	Th	3	3	2	1	40	60	100
CC	15050419	Portfolio Development	Pr	6	12	10	2	60	40	100
DSE	15050420	ANY ONE:								
		Retail & Brand Management	Th	3	3	2	1	40	60	100
	15050421	International Trade Management								
		Total		20	28	22	6	280	320	600

## 15050415: TECHNOLOGICAL ADVANCES IN FASHION & TEXTILE

SEMESTER - IV

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

UNIT I

#### FIBER STRUCTURE AND PROPERTIES

Molecular structure of textile fibers

Morphology of fibers, crystalline and amorphous regions.

Inter and intra-molecular forces in polymers.

Structure investigation through X-ray diffraction, FTIR, NMR

Physical properties of fibers and their effect on fabric performance- tensile properties, frictional properties,

moisture absorption properties, thermal properties, optical properties, electrical properties

Innovation in fibers – Micro fibers, hollow fibers, nano fibers

Use of technology in marketing and selling of textiles and garments, RFD technology

Latest textile manufacturing and processing machines

Latest garment manufacturing machines

CAD/CAM

#### UNIT-II

## LATEST TRENDS IN FASHION & TEXTILE

Latest trends in technological field

Advances in textile manufacturing

Latest textile manufacturing and processing machines

Nanotechnology, biotechnology, plasma technology, use of enzymes and microorganisms, phosphorescence, use of ozone in wet processing

**UNIT-III** 

## TECHNICAL TEXTILE: PROPERTIES & USE

Industrial textiles, Medical Tech, Okeo Tech, Pack Tech, ProTech, Agro Tech, Built Tech, Cloth Tech, Geo Tech, Home tech, Space textile, Automotive textile

## **UNIT-IV**

## SMART TEXTILE AND THEIR USE

Phase change material

Thermo chromic / photo chromic textiles

Electronic textiles

Fabric composites

# REFERENCES:

Dr. R .Bheda: Managing productivity in apparel industry, CBS Publication
Brackenbury Terry (2005) Knitting Clothing Technology, Blackwell Science Publishers
Horrock & Anand (2000) Handbook of Technical Textiles, Woodhead Publishers
Spencer, David J, (2005) Knitting Technology: A Comprehensive Handbook an Practical Guide, 4th ed.
Woodhead, Cambridge.

Eric, Oxtoby (1975) Spun Yarn Technology, Butterworth Publication.

Theory External		The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050416: COMPUTER AIDED DESIGN II

SEMESTER - IV

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 4 Hrs./week : 60 Hours
MIN. TUTORIAL - 0 Hrs./Week : 0 Hours

DURATION : 15 Week / Semester

CREDITS : 2

#### **OBJECTIVE**

To develop and enhance proficiency in CAD Software

To understand draping of garment by using CAD Software

To gain knowledge about flat sketches, pattern development using Illustrator, Photoshop etc.

## **COURSE DETAILS:**

## UNIT-I

## CROQUI DEVELOPMENT

Developing Croquis figures for men, women and children using Photoshop/ Corel Draw.

## **UNIT-II**

#### DRAPING OF GARMENT

Draping of garments on men 's, women 's & children casual, party, night, sports, office/formal wears using Fashion Studio software / Photoshop / Corel Draw.

## **UNIT-III**

## FLAT SKETCHES

Design flat sketches along with stitch specification for the following: Children – Girls (A-line & yoke frock), Boys (shirt & shorts)

Adults – Women 's (Top, Skirt, gown), Men 's (Shirt, Kurta, Trouser).

For the above create spec sheets, cost sheets for each garment using Fashion Studio software / Photoshop / Corel Draw.

#### **UNIT-IV**

## PATTERN DEVELOPMENT

Prepare Patterns - A-Line Frock, Skirt, Shirt, Dress / Top, Shorts and Trousers

Introduction to grading. Grade the above patterns. Marker Making. Make marker plan for women 's Top/Skirt/Men 's Shirt/Trouser/Kurta.

REFERENCE:	
Software:	

Coral draw Photoshop Illustrator

Practic	al Ext	ternal		Prac	ctical	(Inter	nal)	ı	
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

## 15050417: FASHION COMMUNICATION

SEMESTER - IV

MIN. LECTURE - 2 Hrs./week : 30 Hours MIN. PRACTICAL - 0 Hrs./week : 0 Hours MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To enable the students, understand the fashion language & skills of communication for visualization of garment

#### **COURSE DETAIL**

## UNIT-I

## INTRODUCTION TO COMMUNICATION

Concept, definitions and nature of communication

Types of communication

Models of communication

Communication-strategies and techniques involved

Elements of effective communication, communication barrier

Communication Network and feedback

## **UNIT-II**

## COMMUNICATION MEDIA AND TECHNOLOGY

Classification of Media

Role and importance of media, ethical issues in promotion

Selection of appropriate Media

Writing Script for Radio Talk, Television Talk, Street Play

Organization of fashion shows and events

Publicity and promotional material, designing, layout

## **UNIT-III**

## VISUAL MERCHANDISEING

Components of a store image

Marketing strategies for visual merchandising

Outlining developing and designing display strategies, Display patterns,

Importance of backdrop presentation

Music and lighting selection, lighting pattern, types of lighting, selection of - proper lighting, advantages and disadvantages

Window designing, Art to convert creativity into profitability

Consumer services

#### **UNIT-IV**

## THINKING VISUALLY

Fashion Journalism Fashion & Digital Culture Luxury and Fashion Installation Broadcast media & Fashion Media and Society

# REFERENCES:

K.K. Sinha: Business communication, Galgotia Ron Ludloww& Fergus Panton: Effective communication, Prentice Hall

Theory External		The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050418: HUMAN RESOURCE MANAGEMENT

SEMESTER - IV

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To understand the most relevant theoretical models and key concepts in Human Resources Management within organizations.

To learn the principle techniques concerning people management within organizations.

To learn about Acts related to an organizations

**COURSE DETAILS:** 

#### UNIT-I

INTRODUCTION TO HUMAN RESOUCE MANAGEMENT

HRM – Definition, Concept, Scope, Models, Importance

Role of HR Executives- HRM Functions, Challenges in HRM

Organization Structure and its types.

## **UNIT-II**

## **HUMAN RESOURCE PLANNING**

Human Resource Planning – Need, Importance, Process. Levels and Types of HRP Techniques for forecasting demand and supply for employees Gap analysis between supply and demand and HRP Models Managing ethical issues in HRM, HRD audit.

## **UNIT-III**

## RECRUITMENT POLICIES & SELECTION PROCESS

Recruitment– Definition, Process

Factors Affecting Recruitment, Sources of recruitment, Modern Techniques of recruitment.

Selection – Definition, Process, Steps involved in Selection Procedure. Various types of Test involved in Selection. Types of Interview: Methods, Process (including reference check and

Medical examination).

 $Differences\ between\ Recruitment\ and\ Selection,\ Placement\ and\ induction,\ Competency\ testing\ systems.$ 

UNIT-IV

## POTENTIAL & PERFORMANCE APPRAISAL

Performance Appraisal-Concept, Objectives, Appraisal Process, Need, Importance

Methods - Traditional & Modern Methods of Appraisal (including MBO, 360-degree, Assessment Centre, Balanced Scorecard, etc.), Pitfalls in Performance Appraisal-Potential appraisal, Global Practices in HRM: e-HRM/HRIS

Worker's participation in management employee empowerment

# **REFERENCES:**

Pareek. U: Managing Transition: The HRD response, New Delhi, Tata McGraw Hill, 1992.

Rao. TV: Strategies of Developing Human Resource.
Dayal, Ishwar: Designing HRD system, New Delhi, Concept 1993.

Theory External		The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050419: PORTFOLIO DEVELOPMENT

SEMESTER - IV

MIN. LECTURE - 0 Hrs./week : 0 Hours
MIN. PRACTICAL - 10 Hrs./week : 150 Hours
MIN. TUTORIAL - 2 Hrs./Week : 30 Hours

DURATION : 15 Week / Semester

CREDITS : 6

## **OBJECTIVE**

The students document all their presentable work done through all semesters and those that portray the student's areas of interest.

The portfolio can be an effective means of communicating the capacities and capabilities of the students to anyone who seeks their skills and talents.

## **COURSE DETAIL**

The portfolio would be done using the art software's of which the student has under gone training. Students should use computer aided backdrops and various innovative layouts.

Appropriate selection of designer display folders & different design options is possible for showcasing their creative works.

Practical External			Prac	ctical	(Inter	nal)			
Demonstration/ Presentation	Viva-voce	Max	Pass	Attendance	Mid Term	Project/Lab Work	Conduct/Demonstration	Мах	Pass
30	10	40	16	5	20	20	15	60	24

# **Discipline Specific Elective [DSE]:**

# Opt any One from RETAIL & BRAND MANGEMENT or INTERNATIONAL TRADE MANGEMENT

## 15050420: RETAIL & BRAND MANAGEMENT

SEMESTER - IV

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To explore and develop students' understanding of design/ merchandising from a buyer's/ retailer's point of view

To learn about branding according to different segments and sectors in Fashion & Textile Industry

To study retailing environment, store organization, retail market strategy

#### **COURSE DETAIL**

#### UNIT-I

## INTRODUCTION TO BRAND MANAGEMENT

Brand hierarchy, brand image, brand identity, brand loyalty Brand positioning, brand customer relationship Managing brand-brand creation, brand extension, brand portfolio Brand assessment through research

## **UNIT-II**

## **BRANDING IN FASHION INDUSTRY**

Brand revitalization, financial aspects of brands Branding different segments and sectors in fashion textile industry

#### **UNIT-III**

## **RETAILING OVERVIEW**

Retailing environment in India Classification of retailers, types of retailers, Store formats Inventory methods

## **UNIT-IV**

## **RETAILING MIX**

Elements of retail mix

Store organization, retail market strategy, trade area analysis, site selection

Retail pricing and re-pricing & Mark up and its relationship to profit

# **REFERENCES:**

Levy &Weitz: Retailing Management, Tata McGraw Hill Micheal P.Peters Advertising- Principles Tata McGraw Hill.

Theory External		The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16

## 15050421: INTERNATIONAL TRADE MANAGEMENT

SEMESTER - IV

MIN. LECTURE - 2 Hrs./week : 30 Hours
MIN. PRACTICAL - 0 Hrs./week : 0 Hours
MIN. TUTORIAL - 1 Hrs./Week : 15 Hours

DURATION : 15 Week / Semester

CREDITS : 3

## **OBJECTIVE**

To understand the meaning, scope and application of apparel related export management.

To develop an ability to decide export pricing, export finance, export marketing, foreign exchange or foreign markets.

## **COURSE DETAIL**

## UNIT-I

## INTRODUCTION TO BUSINESS CONCEPT

International business concept-nature, importance, dimensions

International business environment

International trade theories, FDI theories

Foreign Exchange Market

Barriers to trade: Tariffs and Non-tariffs barriers

## **UNIT-II**

## AN OVERVIEW OF INTERNATIONALIZATION

Process of Internationalization, decision framework for Internationalization

Globalization, Regionalization

Regional Economic integration in Europe

Role of regional and international institutions-WTO, SAARC, IMP, UNCTAD

Cross culture variance analysis

## **UNIT-III**

## METHODS TO ENTER IN FORIGN MARKET

Licensing, franchising, joint ventures mergers, acquisitions, BOP [Balance of Payment]- concept, Role and causes of disequilibrium position

# **UNIT-IV**

# INTERNATIONAL BUSINESS MANAGEMENT

Control in International Business- need, objectives and approaches

# REFERENCES:

D.N. Dwivedi: Managerial Economics, Vikas Publishing, House Pvt. Ltd, New Delhi.

M.L.Seth: Micro Economics, Lixmi Narain Agarwal, Agra.

Ray: An introduction to microeconomics: Macmillan, New Delhi.

Theory External		The	ory (I	nterna	al)		
Мах	Pass	Attendance Marks	Mid Term Weightage	Assignment	Professional Activities	Max	Pass
60	24	5	20	10	5	40	16